

# Identification and Estimation of Nonstationary Dynamic Discrete Choice Models

Cheng Chou

Independent

Geert Ridder

USC

Ruoyao Shi

UC Riverside

UC Berkeley

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# Motivation

- Structural DDC models can be very useful:
  - Inter-temporal preference of forward-looking agents.
  - Counterfactual analysis.
  - Examples: labor force participation, demand for durable goods, etc.
- Estimation:
  - Full solution estimators (MLE).
  - CCP-based estimators (simulated GMM, pseudo-MLE).
  - Finite dependence (GMM).

All require estimation of state transition distribution as input, some even need simulation (HMSS, 1994) or iteration (Aguirregabiria & Mira, 2002), to evaluate the objective function.

- **Practical motivation:** a novel & simple estimator of flow utility parameters that completely bypasses state transition.

# Preview of Results

- We articulate a **Markovian** property for observed state variables under common assumptions in DDC literature.
- It **eliminates** the need of dealing with the state transitions.
- Represent the optimal decision rule as a simple **linear** system under mild additional assumptions.
- **Identification** conditions for flow utility parameters can be easily discussed.
- Develop a CCP-based semiparametric **estimator** that is much simpler and faster than alternatives ( $\approx 1000$  times faster than HMSS in MC).

# Relation to Literature

- **Estimation:** Rust (1987, NFP), Hotz & Miller (1993), Hotz, Miller, Sanders & Smith (1994, HMSS), Aguirregabiria & Mira (2002, NPL), Pesendorfer & Schmidt-Dengler (2008, GMM), Aguirregabiria & Magesan (2013, Euler), Arcidiacono & Miller (2019, FDP), Kalouptsi, Scott & Souza-Rodrigues (2021), Chiong, Galichon & Shum (2016, duality), Srisuma & Linton (2012, FIE), Buchholz, Shum & Xu (2021, FIE); [Adusumilli & Eckardt \(2019\)](#).
- **Identification:** Rust (1987, 1994), Magnac & Thesmar (2002), Hotz & Miller (1993), Arcidiacono & Miller (2011), Bajari, Chu, Nekipelov & Park (2016), Arcidiacono & Miller (2020), Abbring & Daljord (2020).
- **Counterfactual:** Aguirregabiria (2010), Arcidiacono & Miller (2020), Kalouptsi et al. (2021); **unobserved heterogeneity:** [Kasahara & Shimotsu \(2009\)](#), [Arcidiacono & Miller \(2011\)](#), [Hu & Shum \(2012\)](#), [Higgins & Jochmans \(2023\)](#); **partial identification:** Norets & Tang (2014), Berry & Compiani (2023), Kalouptsi, Kitamura et al.

# Nonstationary Dynamic Binary Choice Model

- Decision horizon:  $\mathcal{T} \equiv \{T_{start}, \dots, T_{end}\}$ .
- In each period  $t \in \mathcal{T}$ , flow utility is  $u(a_t, s_t; \delta_t) + \varepsilon_{a_t t}$ , where
  - $a_t \in \{0, 1\}$ : a binary choice;
  - $s_t$ : observed state variables;
  - $\varepsilon_t \equiv (\varepsilon_{1t}, \varepsilon_{0t})'$  utility shocks; let  $\Omega_t = (s_t', \varepsilon_t')'$ .
- Each agent chooses  $a_t$  to maximize expected lifetime payoff:

$$\mathbb{E} \left( \sum_{j=0}^{T_{end}-t} \beta^j (u(a_{t+j}, x_{t+j}; \delta_{t+j}) + \varepsilon_{a_{t+j}t+j}) \middle| s_t, \varepsilon_t, a_t \right).$$

- Model primitives:
  - flow utility parameters:  $\delta_t$  for all  $t \in \mathcal{T}$ ;
  - state transition distributions:  $f_{t+1}(s_{t+1}, \varepsilon_{t+1} | s_t, \varepsilon_t, a_t)$ ;
  - shock distributions:  $F_t(\varepsilon_t)$ .
- Nonstationarity:  $\delta_t$  or  $f_t$  time-varying;  $T_{end}$  finite.

# We Maintain These Common Assumptions

## Assumption 1 (Controlled Markov process)

*Assume  $(s_{t+1}, \varepsilon_{t+1}) \perp\!\!\!\perp (s_{t-j}, \varepsilon_{t-j}, a_{t-j}) \mid (s_t, \varepsilon_t, a_t)$  for  $j \in \mathbb{N}^+$ .*

## Assumption 2 (Flow utility shocks)

*Assume (i)  $\varepsilon_t \perp\!\!\!\perp s_t$ ; (ii)  $\varepsilon_t \perp\!\!\!\perp s_{t-1}$ ; (iii)  $\varepsilon_t \perp\!\!\!\perp \varepsilon_{t'}$  for  $t \neq t'$ ; (iv)  $\varepsilon_{0t} \perp\!\!\!\perp \varepsilon_{1t}$ .*

## Assumption 3 (Conditional independence)

*Assume  $s_{t+1} \perp\!\!\!\perp \varepsilon_t \mid (s_t, a_t)$ .*

- A subset of AM (2010) assumptions; sufficient for **Markovian** below.
- Common “conditional independence” assumption in literature:

$$\begin{aligned} f(s_{t+1}, \varepsilon_{t+1} \mid s_t, \varepsilon_t, a_t) &= f(\varepsilon_{t+1} \mid s_{t+1}, s_t, \varepsilon_t, a_t) \cdot f(s_{t+1} \mid s_t, \varepsilon_t, a_t) \\ &= f(\varepsilon_{t+1}) \cdot f(s_{t+1} \mid s_t, a_t) \end{aligned}$$

# Some Standard Preliminary Results (HM 1993, AM 2011)

- Conditional choice probability (CCP):

$$p_t(s) \equiv \Pr.(a_t = 1 | s_t = s) = \int a_t^o(s_t, \varepsilon_t) dF_t(\varepsilon_t).$$

- Choice-specific conditional value function  $v_{at}(s_t)$  and integrated value function  $\bar{V}_t(\cdot)$  have the relation ( $a \in \{0, 1\}$ ):

$$v_{at}(s_t) \equiv u_t(a, s_t) + \beta \mathbb{E}(\bar{V}_{t+1}(s_{t+1}) | s_t, a_t = a).$$

- For each  $a \in \{0, 1\}$ , there exists a function  $\psi_a$  of CCP only, whose functional form is known given  $F_t(\varepsilon_t)$ , such that

$$\psi_a(p_t) = \bar{V}_t(s_t) - v_{at}(s_t);$$

intuitively, it adjusts for the fact that choice  $a$  might not be optimal.

# Some Standard Preliminary Results (cont'd)

- Our approach starts with an implication of these results:

$$\psi_0(p_t) - \psi_1(p_t) = \underbrace{u(1, s_t; \delta_t) - u(0, s_t; \delta_t)}_{\text{static logit}} + \underbrace{\beta \Delta \mathbb{E}(\bar{V}_{t+1}(s_{t+1}) \mid s_t)}_{\text{main difficulty in dynamic models}}.$$

where  $\Delta \mathbb{E}(h_\tau | s_t) \equiv \mathbb{E}(h_\tau | s_t, a_t = 1) - \mathbb{E}(h_\tau | s_t, a_t = 0)$  for  $\tau > t$ .

- Repeatedly plug in the Bellman's equation ( $U_t^o$  is optimal flow utility):

$$\bar{V}_t(s_t) = U_t^o(s_t) + \beta \mathbb{E}(\bar{V}_{t+1}(s_{t+1}) | s_t).$$

- Stop in some period  $T^* \leq T_{end}$ , we get

$$\begin{aligned} \psi_0(p_t) - \psi_1(p_t) &= u(1, x_t; \delta_t) - u(0, x_t; \delta_t) \\ &+ \sum_{\tau=t+1}^{T^*-1} \beta^{\tau-t} \Delta \mathbb{E}(\mathbb{E}(\cdots \mathbb{E}(U_\tau^o(s_\tau) | s_{\tau-1}) \cdots | s_{t+1}) | s_t) \\ &+ \beta^{T^*-t} \Delta \mathbb{E}(\mathbb{E}(\cdots \mathbb{E}(\mathbb{E}(\bar{V}_{T^*}(s_{T^*}) | s_{T^*-1}) | s_{T^*-2}) \cdots | s_{t+1}) | s_t). \quad (1) \end{aligned}$$



# Markovian Property

## Theorem 1 (Markovian $s_t$ )

*Under Assumptions 1 & 2(i)-(iii),  $s_t$  is a first order Markov process; that is,  $s_{t+1} \perp\!\!\!\perp s_{t-j} \mid s_t$  for  $j \in \mathbb{N}^+$ .*

- Proof only uses elementary probability theory. proof
- Not implied by Assumption 1 alone, or vice versa. assumptions
- This is the key to our approach, not exploited in literature.

## Lemma 2 (Conditional independence)

*Under Assumptions 1 & 2(i)-(iii), for  $j \in \mathbb{N}^+$  and measurable function  $g(\cdot)$ ,*

$$\mathbb{E}(\mathbb{E}(g(s_{t+j}) \mid s_{t+1}) \mid s_t, a_t) = \mathbb{E}(g(s_{t+j}) \mid s_t, a_t).$$

# Markovian Property (cont'd)

## Theorem 2 (Telescoping)

*Under Assumptions 1-3, eq. (1) simplifies to*

$$\begin{aligned}
 \psi_0(p_t) - \psi_1(p_t) &= u(1, x_t; \delta_t) - u(0, x_t; \delta_t) \\
 &+ \sum_{\tau=t+1}^{T^*-1} \beta^{\tau-t} \Delta \mathbb{E}(\mathbb{E}(\cdots \mathbb{E}(\mathbb{E}(U_\tau^o(s_\tau) \mid \cancel{s_{\tau-1}} \mid \cancel{s_{\tau-2}}) \cdots \mid \cancel{s_{t+1}} \mid s_t) \\
 &+ \beta^{T^*-t} \Delta \mathbb{E}(\mathbb{E}(\cdots \mathbb{E}(\mathbb{E}(\bar{V}_{T^*}(s_{T^*}) \mid \cancel{s_{T^*-1}} \mid \cancel{s_{T^*-2}}) \cdots \mid \cancel{s_{t+1}} \mid s_t) \\
 &= u(1, x_t; \delta_t) - u(0, x_t; \delta_t) \\
 &+ \sum_{\tau=t+1}^{T^*-1} \beta^{\tau-t} \Delta \mathbb{E}(U_\tau^o(s_\tau) \mid s_t) + \beta^{T^*-t} \Delta \mathbb{E}(\bar{V}_{T^*}(s_{T^*}) \mid s_t). \tag{2}
 \end{aligned}$$

# Mild Common Assumptions

## Assumption 4 (Logit)

$\varepsilon_{0t}$  and  $\varepsilon_{1t}$  both follow a type I extreme value distribution.

- Implies:  $\psi_0(p_t) - \psi_1(p_t) = \ln(p_t/(1 - p_t))$ .

## Assumption 5 (Linear flow utility)

For each  $t \in \mathcal{T}$ , suppose  $u(0, x_t; \delta_t) = x_t' \delta_{0,t}$  and  $u(1, x_t; \delta_t) = x_t' \delta_{1,t}$  for some  $\delta_{0,t}$  and  $\delta_{1,t}$ . We normalize  $\delta_{0,1} = c_{d_x} \times 1$ .

- Weaker than what's common in DDC literature.
- $s_t = (x_t', z_t')'$ , where  $z_t$  (can be empty) is “excluded variables”.
- Implies:

$$U_t^o(s_t) = p_t x_t' \delta_{1,t} + (1 - p_t) x_t' \delta_{0,t} + \gamma - p_t \ln(p_t) - (1 - p_t) \ln(1 - p_t).$$

# Mild Common Assumptions (cont'd)

- Under Assumptions 1-5, eq. (2) becomes a partially linear system:

$$y_{T^*-1} = x'_{T^*-1} \Delta_{T^*-1} + \beta \Delta \mathbb{E}(\bar{V}_{T^*}(x_{T^*}, z_{T^*}) | s_{T^*-1}), \text{ and} \quad (3a)$$

$$y_t = x'_t \Delta_t + \sum_{\tau=t+1}^{T^*-1} \beta^{\tau-t} \Delta \bar{x}_t^{\tau'} \delta_{0,\tau} + \sum_{\tau=t+1}^{T^*-1} \beta^{\tau-t} \Delta \bar{x}_{1,t}^{\tau'} \Delta_{\tau} \\ + \beta^{T^*-t} \Delta \mathbb{E}(\bar{V}_{T^*}(s_{T^*}) | s_t), \text{ for } t = 1, \dots, T-2, \quad (3b)$$

where

- We let  $\Delta_t \equiv \delta_{1,t} - \delta_{0,t}$ .
- $\Delta \bar{x}_{1,t}^{\tau} \equiv \Delta \mathbb{E}(p_{\tau} x_{\tau} | x_t, z_t)$  and  $\Delta \bar{x}_t^{\tau} \equiv \Delta \mathbb{E}(x_{\tau} | x_t, z_t)$ ;
- $y_{T-1} \equiv \ln\left(\frac{p_{T-1}}{1-p_{T-1}}\right)$  and  $y_t \equiv \ln\left(\frac{p_t}{1-p_t}\right) + \sum_{\tau=t+1}^{T-1} \beta^{\tau-t} \Delta \bar{\eta}_t^{\tau}$ ;
- $\Delta \bar{\eta}_t^{\tau} \equiv \Delta \mathbb{E}(\eta_{\tau} | x_t, z_t)$ ,  $\eta_{\tau} \equiv p_{\tau} \ln(p_{\tau}) + (1-p_{\tau}) \ln(1-p_{\tau})$  for  $\tau > t$ .
- Key:**  $\Delta \bar{x}_{1,t}^{\tau}$ ,  $\Delta \bar{x}_t^{\tau}$  and  $\Delta \bar{\eta}_t^{\tau}$  are conditional mean differences of  $h_{\tau}$  involving future CCP ( $\tau > t$ ).

# A Mild New Assumption

## Assumption 6 (Sample-terminal-period integrated value function)

Suppose there exist are  $K$  known functions of  $(x, z)$ , denoted by  $q^K(x, z) \equiv (q^{K,1}(x, z), \dots, q^{K,K}(x, z))'$ , and a  $K \times 1$  unknown vector of parameters  $\gamma^K$ , such that  $\bar{V}_T(x_T, z_T) = q^K(x_T, z_T)' \gamma^K$ .

- If  $T = T_{end}$  and known, then  $q^K(x_T, z_T) = (x'_T, p_T x'_T \Delta_T - \eta_T)'$ .
- Let  $T^* = T$ , eq. (3) further becomes a linear system:

$$y_{T-1} = x'_{T-1} \Delta_{T-1} + \beta \Delta \bar{q}_{T-1}^K \gamma^K, \text{ and} \quad (4a)$$

$$\begin{aligned} y_t = & x'_t \Delta_t + \sum_{\tau=t+1}^{T-1} \beta^{\tau-t} \Delta \bar{x}_t^{\tau'} \delta_{0,\tau} + \sum_{\tau=t+1}^{T-1} \beta^{\tau-t} \Delta \bar{x}_{1,t}' \Delta_\tau \\ & + \beta^{T-t} \Delta \bar{q}_t^K \gamma^K, \text{ for } t = 1, \dots, T-2, \end{aligned} \quad (4b)$$

where  $\Delta \bar{q}_t^K \equiv \Delta \mathbb{E}(q^K(x_T, z_T) | x_t, z_t)$ . rank condition

# 3-Step CCP-Based Semiparametric Estimator

- ① **CCP**: use data  $\{a_{i,t}, s_{i,t}\}_{i=1}^N$  to obtain CCP estimates  $\hat{p}_{i,t}$ .
- ② **Conditional mean differences**: obtain  $\hat{h}_{i,\tau}$  by substituting unknown  $p_{i,\tau}$  with  $\hat{p}_{i,\tau}$ , then use data  $\{\hat{h}_{i,\tau}, a_{i,t}, s_{i,t}\}_{i=1}^N$  to obtain the conditional mean difference estimates of  $\Delta\bar{\eta}$ ,  $\Delta\bar{x}$  and  $\Delta\bar{q}^K$ .
- ③ **Parameter of interest**: let  $\bar{m}_N(\delta, \gamma^K) \equiv \frac{1}{N} \sum_{i=1}^N m(a_i, s_i, \delta, \gamma^K, \hat{p}, \widehat{\Delta\bar{\eta}}, \widehat{\Delta\bar{x}}, \widehat{\Delta\bar{q}^K})$  capture the distance between LHS & RHS of eq. (4), and obtain **closed-form solution** to:

$$(\hat{\delta}', \hat{\gamma}^{K'})' \equiv \arg \min_{\delta \in \mathbb{R}^{(2T-3)d_x}, \gamma^K \in \mathbb{R}^K} \bar{m}_N(\delta, \gamma^K)' W_N \bar{m}_N(\delta, \gamma^K).$$

asymptotic distribution

# Simulation Setup

- Fix a context: a car dealership chooses whether to begin offering EV over a three-year horizon.
  - $x_{1t}$  &  $x_{2t}$ : dealership's readiness (service equipment, training, etc.);
  - $w_{1t}$  &  $w_{2t}$ : dealership's latent internal investment, determine  $x_{1t}$  &  $x_{2t}$ ;
  - $z_t$ : public sentiment.
- $T = T_{end} = 3$ , but researcher may or may not know this fact.
- Researcher observes  $a_t$  and  $s_t = (x_{1t}, x_{2t}, z_t)'$ .
- $(w_{1t}, w_{2t}, z_t)$  follows choice-specific VAR(1). VAR(1) details
- Flow utility function is

$$u_t(a, x_t) = \delta_{a,t,0} + \delta_{a,t,1}x_{t,1} + \delta_{a,t,2}x_{t,2}.$$

- Time-invariant (unknown to researcher) **parameters of interest**:
  - $(\delta_{0,t,0}, \delta_{0,t,1}, \delta_{0,t,2}) = (\underline{0}, \underline{-0.5}, \underline{-0.3})$ ;
  - $(\delta_{1,t,0}, \delta_{1,t,1}, \delta_{1,t,2}) = (\underline{-0.5}, \underline{0.1}, \underline{0.1})$ .

Results:  $T = T_{end} = 3$  Known ( $N = 250$ ,  $R = 1000$ )

	$\delta_{a,t,k}$	Truth	CRS estimator			HMSS estimator (NP)			HMSS estimator (P)		
			Abs Bias	Std Dev	MSE	Abs Bias	Std Dev	MSE	Abs Bias	Std Dev	MSE
$t = 1$	$\delta_{1,1,0}$	-0.5	0.081	0.261	0.075	0.047	0.269	0.075	0.116	0.255	0.078
	$\delta_{1,1,1}$	0.1	0.003	0.045	0.002	0.028	0.044	0.003	0.029	0.047	0.003
	$\delta_{1,1,2}$	0.1	0.004	0.038	0.001	0.043	0.042	0.004	0.064	0.043	0.006
$t = 2$	$\delta_{0,2,1}$	-0.5	0.042	0.287	0.084	0.261	0.174	0.098	0.128	0.191	0.053
	$\delta_{0,2,2}$	-0.3	0.030	0.142	0.021	0.141	0.120	0.034	0.287	0.142	0.103
	$\delta_{1,2,0}$	-0.5	0.037	0.165	0.029	0.029	0.199	0.040	0.065	0.193	0.041
	$\delta_{1,2,1}$	0.1	0.005	0.042	0.002	0.012	0.042	0.002	0.009	0.047	0.002
	$\delta_{1,2,2}$	0.1	0.013	0.040	0.002	0.018	0.039	0.002	0.020	0.045	0.002
	$\delta_{0,3,2}$	-0.5	0.071	0.213	0.050	0.303	0.115	0.105	0.111	0.175	0.043
$t = 3$	$\delta_{0,3,3}$	-0.3	0.076	0.125	0.021	0.201	0.088	0.048	0.171	0.117	0.043
	$\delta_{1,3,1}$	-0.5	0.009	0.125	0.016	0.009	0.191	0.037	0.011	0.186	0.035
	$\delta_{1,3,2}$	0.1	0.001	0.034	0.001	0.000	0.045	0.002	0.004	0.045	0.002
	$\delta_{1,3,3}$	0.1	0.009	0.035	0.001	0.004	0.046	0.002	0.005	0.048	0.002



Results:  $T = T_{end}$  Unknown ( $N = 250, R = 1000$ )

	$\delta_{a,t,k}$	Truth	CRS estimator			HMSS estimator (NP)			HMSS estimator (P)		
			Abs Bias	Std Dev	MSE	Abs Bias	Std Dev	MSE	Abs Bias	Std Dev	MSE
$t = 1$	$\delta_{1,1,0}$	-0.5	0.031	0.311	0.098	0.049	0.273	0.077	0.112	0.274	0.088
	$\delta_{1,1,1}$	0.1	0.004	0.053	0.003	0.028	0.045	0.003	0.030	0.051	0.004
	$\delta_{1,1,2}$	0.1	0.008	0.048	0.002	0.045	0.042	0.004	0.074	0.045	0.008
$t = 2$	$\delta_{0,2,1}$	-0.5	0.090	0.301	0.099	0.196	0.168	0.067	0.050	0.162	0.029
	$\delta_{0,2,2}$	-0.3	0.044	0.167	0.030	0.120	0.117	0.028	0.267	0.144	0.092
	$\delta_{1,2,0}$	-0.5	0.012	0.215	0.046	0.062	0.185	0.038	0.068	0.179	0.037
	$\delta_{1,2,1}$	0.1	0.010	0.053	0.003	0.019	0.037	0.002	0.013	0.035	0.001
	$\delta_{1,2,2}$	0.1	0.002	0.053	0.003	0.022	0.035	0.002	0.024	0.035	0.002
	$\delta_{0,3,2}$	-0.5	—	—	—	0.438	0.033	0.193	0.429	0.032	0.185
$t = 3$	$\delta_{0,3,3}$	-0.3	—	—	—	0.245	0.037	0.061	0.249	0.031	0.063
	$\delta_{1,3,1}$	-0.5	—	—	—	0.053	0.184	0.037	0.034	0.181	0.034
	$\delta_{1,3,2}$	0.1	—	—	—	0.008	0.044	0.002	0.010	0.043	0.002
	$\delta_{1,3,3}$	0.1	—	—	—	0.000	0.045	0.002	0.001	0.046	0.002

# Rank Condition

- Identification of  $(\delta, \gamma^K)$ : rank condition of the [linear system](#).
- A sufficient condition:  $(x'_t, \Delta \bar{x}_t^{t+1})'$  not perfectly linearly correlated (recall  $\Delta \bar{x}_t^{t+1} \equiv \Delta \mathbb{E}(x_{t+1} | x_t, z_t)$ ).
- More discussion in paper:
  - **Excluded variable**  $z_t$  is auxiliary: not required, but useful in breaking perfect linear correlation between  $x_t$  and  $\Delta \bar{x}_t^{t+1}$ . [details](#)
  - Triangularity helps deal with **time-invariant** variables in  $x_t$ . [details](#)
  - Unknown **discount factor** easily accommodated.
  - **Stationary model** is a special case.
  - When interpreting Assumption 6 as an approximation, bias can be quantified. [details](#)
  - Over-identification reduces reliance on Assumption 6. [details](#)

# Conclusion & Future Research

- More simulations & counterfactuals.
- Unobserved heterogeneity (Chou, Liu & Shi, 2025).
- Identification of  $\delta$  in partially linear system ( $K \rightarrow \infty$ ).
- Complement other estimators with Markovian property.

Thank you!

# Proof of Theorem 1

- ①  $\Omega_{t+1} \perp\!\!\!\perp \Omega_{t-j} | \Omega_t$  for  $\Omega_t = (s'_t, \varepsilon'_t)'$ , because by Assumption 1,

$$\begin{aligned} f(\Omega_{t+1} | \Omega_t, \Omega_{t-j}) &= \sum_{a_t=0,1} f(\Omega_{t+1} | a_t, \Omega_t, \Omega_{t-j}) Pr.(a_t | \Omega_t, \Omega_{t-j}) \\ &= \sum_{a_t=0,1} f(\Omega_{t+1} | a_t, \Omega_t) Pr.(a_t | \Omega_t) \\ &= f(\Omega_{t+1} | \Omega_t), \end{aligned}$$

so  $f(s_{t+1}, s_{t-j} | s_t, \varepsilon_t) = f(s_{t+1} | s_t, \varepsilon_t) f(s_{t-j} | s_t, \varepsilon_t)$ .

- ② Assumptions 1 & 2(i)-(iii) imply  $\varepsilon_t \perp\!\!\!\perp (s_{t-j}, a_{t-j}) | s_t$  implying

$$f(s_{t+1}, s_{t-j} | s_t, \varepsilon_t) = f(s_{t+1} | s_t, \varepsilon_t) f(s_{t-j} | s_t).$$

- ③ Integrate both sides w.r.t.  $F(\varepsilon_t | s_t)$ ,

$$f(s_{t+1}, s_{t-j} | s_t) = f(s_{t+1} | s_t) f(s_{t-j} | s_t).$$

# Asymptotic Distribution

Proposition 1 (Asymptotic distribution of  $\hat{\delta}$ )

$$\sqrt{N} \left( \hat{\delta} - \delta \right) \xrightarrow{d} \mathcal{N}(0, V),$$

where  $V \equiv \mathbb{E}[\psi_{\delta}(a_i, s_i) \psi'_{\delta}(a_i, x_i)]$  and  $\psi_{\delta}(a, s)$  is the influence function of  $\hat{\delta}$ , given in the paper.

Proposition 2 (Consistent estimator of  $V$ )

$\hat{V} \xrightarrow{P} V$  for the  $\hat{V}$  given in the paper.

[back to estimator](#)

# Simulation Setup Details

- $(w_{1t}, w_{2t}, z_t)'$  follows time-invariant choice-specific VAR(1):

$$(w_{t,1}, w_{t,2}, z_t)' = c + A(w_{t-1,1}, w_{t-1,2}, z_{t-1})' + \iota_t,$$

where

$$c' = \begin{bmatrix} 2 \\ 1 \\ 0 \end{bmatrix} \quad \text{and} \quad A = \begin{bmatrix} 0.7 & 0.2 & 0.5a_t z_t \\ 0.2 & 0.6 & 0.5a_t z_t^2 \\ 0 & 0 & 0.5 \end{bmatrix}.$$

- Latent investment & public sentiment determine readiness:

$$x_{1t} = w_{1t} + z_t,$$

$$x_{2t} = w_{2t} + (z_t^2 - \mathbb{E}(z_t^2)).$$

[back to simulation setup](#)

# Function of the Excluded Variable(s) $z_t$

- **Takeaway 1:** rank condition holds if: (a)  $x_t$  affects mean of  $x_{t+1}$  in different ways  $a_t = 1$  vs.  $a_t = 0$ ; and (b) this difference is nonlinear in  $x_t$  (recall  $\Delta\mathbb{E}(x_{t+1}|x_t) \equiv \mathbb{E}(x_{t+1}|x_t, a_t = 1) - \mathbb{E}(x_{t+1}|x_t, a_t = 0)$ ).
- **Takeaway 2:** rank condition holds if: (a)  $z_t$  affects mean of  $x_{t+1}$  in different ways  $a_t = 1$  vs.  $a_t = 0$ ; and (b) this difference is nonlinear in  $x_t$ . ( $d_z$  not important.)
  - Least favorable case:  $\Delta\mathbb{E}(x_{t+1}|x_t, z_t)$  contains an additive component that is linear in  $x_t$  (denoted as  $\rho_1 x_t$ ).
  - If there exist  $\ell(\cdot) \equiv (\ell_1(\cdot), \dots, \ell_{d_x}(\cdot))$  and  $\rho_2$  such that

$$\underbrace{\begin{bmatrix} x_t \\ \Delta\mathbb{E}(x_{t+1}|x_t, z_t) \end{bmatrix}}_{2d_x \times 1} = \underbrace{\begin{bmatrix} I_{d_x} & 0_{d_x \times d_z} \\ \rho_1 & \rho_2 \end{bmatrix}}_{2d_x \times 2d_x} \underbrace{\begin{bmatrix} x_t \\ \ell(z_t) \end{bmatrix}}_{2d_x \times 1}.$$

Rank condition holds if: (a)  $(x_t', \ell(z_t'))'$  has invertible second moment matrix; and (b)  $\rho_2$  has full rank ( $d_x$ ). [back to rank condition](#)

# Identification with Time-invariant Variables in $x_t$

- **Takeaway:** corresponding coordinate in  $\delta_{0,t}$  is unidentified, but  $\Delta_t$  is, and the counterfactual\* is unaffected.
- Suppose  $\Delta_{T-1}$  and  $\gamma^K$  are identified.
- Suppose  $x_{t,1}$  is time-invariant, so  $\Delta \bar{x}_{1,t}^\tau = 0$  for  $\tau > t$ .
- Consider eq. (4b) for  $t = T - 2$  and  $t = T - 3$ :

$$y_{T-2} - \beta \Delta \bar{x}_{1,T-2}^{T-1'} \Delta_{T-1} - \beta^2 \Delta \bar{q}_{T-2}^{K'} \gamma^K$$

$$= x'_{T-2} \Delta_{T-2} + \underbrace{\beta \Delta \bar{x}_{T-2}^{T-1'}}_{=0} \delta_{0,T-1},$$

$$y_{T-3} - \beta \Delta \bar{x}_{1,T-3}^{T-2'} \Delta_{T-2} - \beta^2 \Delta \bar{x}_{1,T-3}^{T-1'} \Delta_{T-1} - \underbrace{\beta^2 \Delta \bar{x}_{T-3}^{T-1'}}_{=0} \delta_{0,T-1} - \beta^3 \Delta_{T-1}$$

$$= x'_{T-3} \Delta_{T-3} + \underbrace{\beta \Delta \bar{x}_{T-3}^{T-2'}}_{=0} \delta_{0,T-2}.$$

- Continually & intermittently time-varying  $x_t$  both work.

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## Bias Induced by Assumption 6

- Assumption 6 can be interpreted as using a series basis functions  $q^K(x_T, z_T)$  to **approximate** the expected value function  $\bar{V}_T(x_T, z_T)$ .
- Define the approximation error

$$r^K(x_T, z_T) \equiv \bar{V}_T(x_T, z_T) - q^K(x_T, z_T)' \gamma^K,$$

and let  $\Delta \bar{r}_t^K \equiv \Delta \mathbb{E}(r^K(x_T, z_T) | x_t, z_t)$  for  $t = 1, \dots, T-1$ .

- Assume  $\bar{V}_T(x_T, z_T)$  is  $m$  times continuously differentiable, then the approximation error using **power series** has the order  $\mathbb{E}[(\Delta \bar{r}_t^K)^2] = O\left(K^{-\frac{2m}{d_s}}\right)$ . This leads to:

Theorem 3 (Asymptotic bias bound of  $\hat{\delta}$ , power series)

$$\|\delta_{pseudo}^K - \delta\| = O\left(K^{-\frac{m}{d_s}}\right). \text{ back to rank condition}$$

# Over-identification May Reduce Reliance on Assumption 6

- If  $T$  is large, recall eq. (3b) for  $t = 1$ :

$$y_1 = x_1' \Delta_1 + \sum_{\tau=2}^{T-1} \beta^{\tau-1} \Delta \bar{x}_1^{\tau'} \delta_{0,\tau} + \sum_{\tau=2}^{T-1} \beta^{\tau-1} \Delta \bar{x}_{1,1}^{\tau'} \Delta_\tau \\ + \beta^{T-1} \Delta \mathbb{E}(\bar{V}_T(x_T, z_T) | s_1),$$

which contains **all** parameters of interest.

- Also true for eq. (3b) for  $t = 2$ , which contains **most** parameters of interest.
- So, using eq. (3b) for the first few periods reduces reliance on Assumption 6.
- Similar to the truncation employed by the HMSS estimators.

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